

Career • Success • Future

The Stamford Global Way





I have always dreamt about...

- ... a profession where my performance is recognized and appreciated
- ... a career where I can move fast and develop my future
- ... an opportunity to work with a team of fantastic people
- ... getting a chance to travel the world
- ... receiving an ongoing learning and development opportunity
- ... having flexible working hours, spending enough time with friends and family
- ... earning money, even if I am on holiday
- ... a possibility to realize my dreams and secure financial independence with no limits

This is the reason why I chose to build my career with Stamford Global.

Sounds too good to be true? Keep reading on...

*“You were born to win,
but to be a winner,
you must plan to win,
prepare to win,
and expect to win.”*

Zig Ziglar

Stamford Global in a Nutshell

Year of Foundation: 2003

Over 30,000 professionals attended our events

Over 5,000 events across Europe

Specialist in delivering world class B2B events on

- HR
- Leadership & Management Development
- Sales
- Marketing
- Project Management
- Information Technology

Our Values:

- Integrity
- Innovation
- Pro Activity
- Professionalism

Our Vision:

We are aspired to become a global B2B events company delivering measurable and valuable business solutions to our clients.

Our Motto:

Never Stop Learning



The Stamford Global Service Offer

Professional B2B Events Services Delivering Tangible Solutions
Workshops • Forums • Summits

Stamford Global's Approach to management development is practical, interactive, involving. It's simply different.

Our events are truly practical and interactive ensuring that you find what you are looking for: Solutions

When people ask what makes Stamford Global different than other companies, the answer is threefold:

1. minimize the number of hours needed to learn,
2. maximize knowledge delivery and retention in everything we do, and
3. communicate knowledge that is immediately applicable in the real-world.

Our Approach

Step One: Listening

It's all about the delegates. Every project starts with understanding the market, the challenges, the issues.

Step Two: Understanding

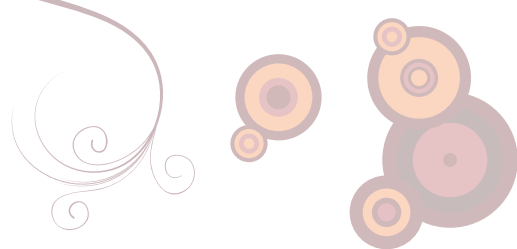
The production team analyses the issues, takes the whole process apart and by putting it back together again finds true correlations among subject ensuring the delivery of the most up-to-dates knowledge.

Step Three: Connecting

We put our delegates in touch with you with the brightest minds of the business world. Not only our course facilitators and summit leaders are highly acclaimed experts in their field but also the other attendees bring wealth of knowledge to the events. Our events are about interaction and being involved with likeminded professionals. That's what we call Action Learning.



Stamford Global Events



Client Testimonials

*“Good focused event, international audience,
experienced speakers and excellent organisation.”*

IBM

*“It was one of the most useful events of that kind I have participated in,
and this opinion was shared and agreed with by others.
Actually apart from the concepts learnt there,
we also built a very good relationships network.”*

Ericsson

*“A Unique occasion to meet and exchange with people who live and
experience similar challenges and who all search for solutions.”*

Polkomtel

*“It provided valuable information to help analyze my efforts of
exploring new and more effective ways of project/program management.”*

Flextronics

*“The format and pace of the seminar did an excellent job of conveying
the concepts or portfolio, Program and Project Management.”*

Tata Consultancy Services



A sample list of our clients:





The Opportunity

Stamford Global Executive Consultant

Our difference is demonstrated through our opportunity. At Stamford Global Executive Consultants thrive as they inspire and empower others.

What we provide to our sales partners:

- A **world-class** company and working environment
- A nurturing and **engaging work** environment
- A **long term career** perspective where only your performance matters
- A **fantastic team**, which thrives to make a difference
- **Exceptional earning** and financial stability
- Travel incentives to **exotic locations**
- Participation at our **world class** business events
- An **ongoing learning opportunity**

Upon joining us you will receive:

- Initial Induction Training
- Assigned Team Leader, Mentor
- Leads and Tools to ensure Your success
- World class, quality events
- Leads and Customer Data
- Opportunity to cross sell all Stamford Global public events
- Our CRM system to have an efficient workflow
- Our well recognized Brand and Reputation
- Proven event portfolio
- Turn key operations
- Proven know-how of event sales and management
- Access to trainings and training materials

Your Responsibility:

- If you decide to work, work
- Follow Stamford Global's code of conduct
- Be in charge of acquiring the participants/sponsors
- Ensure payment
- Follow up and build relationships



The Financial Plan

Simple • Achievable • Highly Rewarding

Fact One:

Our average sales consultants with average effort generate €10,000 / month or around € 120,000 Annual Revenue.

Fact Two:

The Best consultants with great client relationship easily TRIPLE this personal sales amount, grossing over € 300,000 Annual Revenue

Fact Three:

You can be either an average or an outstanding performer. It's YOUR choice.

Fact Four:

The highest paid sales consultants have no special abilities or talents. What differentiates our most successful partners:

1. Advisor to the client,
2. Have a burning desire to succeed
3. Very focused on the END Result
4. Open and humble for continuous learning
5. Exceptionally persistent in pursuing and achieving the goals
6. Develop and Nurture his team



Life Is Not All About Work

Have **fun** along the way!

At Stamford Global, we are a big believer and advocate for having work-life balance.

To be successful, one must become balanced in 4 ways:

Physically - healthy living

Mentally - continuous learning

Spiritually - support the ones you care about

Financially - fulfilling your dreams

Besides earning a solid income, our consultants have enough time for leisure as well, spending enough time with friends and family.

We just simply love travelling, therefore we offer travel incentives to our colleagues to exotic locations. Some of our favourite trips & locations:



So, are you ready for the next challenge? Contact us for available opportunities today!

www.myfuture.stamfordglobal.com

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